

# Coaching Employees for Higher Performance™



## Develop Talent and Engage Employees

Drive productivity and performance in your organization with a motivated, engaged, satisfied team. Coach employees based on their individual needs and support their career path based on what brings out the best in them. Expand your understanding of your own motivating needs and how to make the most of them in your leadership.

## Who Should Attend

Designed for experienced leaders at all levels that want to know how to creatively coach and manage their teams and get the most from their people.

## Learning Outcomes

- » Develop a new understanding the personal drivers of motivation and effectiveness for you and your employees
- » Expand your capability to coach employees for higher performance, greater productivity and increased satisfaction
- » Learn a method of creatively working with employees to engage them as they deliver results in their roles

**For More Information:** [email info@thoughtaction.com](mailto:info@thoughtaction.com)

## TOPICS COVERED

- The relationship of employee engagement and performance
- How Core Needs drive motivation and engagement
- The impact of your Core Needs on your leadership effectiveness
- Coaching skills for motivating employees
- Accessing Core Needs to drive productivity
- Taking one-on-one coaching sessions to the next level
- Turning around performance gaps through coaching
- Making performance reviews more powerful
- Effectively dealing with conflicts and difficult behaviors
- Coaching your team for high engagement